

InFocus

This month we meet Rhys Carron & Maria Schillemore - Vista's dream team!



The Vista division supply glazed partition fittings, entrance & shop fittings and glass balustrade to the UK glazier market. Starting in the warehouse, Rhys's skills were built where it means the most; the shop floor - dealing with customers directly and getting an understanding of Vistas products that your traditional salesman rarely has. Assistant to Mark James, his predecessor, Rhys then developed into a customer service role - liaising with customer queries and orders on a daily basis. 9 years later he is the division's Team Leader with experience, expertise, knowledge and a few stories in his back pocket!

Maria, our dedicated sales support executive, started her career in recruitment, after a ten year stint her infectious personality suited a transition into customer services. Her career transgressed industries including aerospace, engineering and even the pet food industry! After an unfortunate redundancy, Maria secured her position within Bellsure, and has never looked back.

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1 / WHAT 3 QUALITIES DO YOU NEED TO SUCCEED IN VISTA?

M>Two heads, four hands, a sense of humour and a body of armour!

R>To be an Octopus would be useful! A Maria Schillemore on the team, the ability to be sensible, but only when strictly necessary.

2 / WHAT DO YOU ENJOY DOING OUTSIDE OF WORK?

M> Exercising, eating, socialising, previously a world champion Irish dancer, so I love dancing!!

R>Mainly looking after my wife and 2 kids, 3 & 1 years old. There is never enough to do, so I regularly get bored at home, not! Enjoy entertaining friends and family, and pushing a double buggy for miles on end...

3 / RHYS, WOULD YOU SAY YOU CAN MULTI TASK?

Replying to emails whilst on the phone, with another call waiting, and someone phoning your mobile, seems to be standard @ Vista...

4 / MARIA, DO YOU HAVE ANY SUGGESTIONS FOR YOUR CUSTOMERS IN THE RUN UP TO CHRISTMAS?

Couriers are busy so get your orders in early as next day deliveries can be a challenge!!



Our Vista team often act as an extension of our customers, providing customer service and support in the ordering and delivery of glazed partition fittings for their installation teams.

We recently supplied a selection of Primeline offset fittings, drop seals and Dormakaba floor springs to an office fit out project in Dublin. Taking into account the premium finish required as an end result, products from our Primeline range were the obvious fit. Our durable and innovative range will stand the test of time for any solution.



- > 30 minute despatch same day delivery into London
- > A range of black glass ironmongery available
- > Spec sheets & glass cut outs available to download on bellsure.co.uk



Another recent project included the supply of PL806BK hinges and an 05.103 lock that was specially powdercoated for a modern office refurbishment. This customer helped to create a modern, chic environment with their use of glazed partition fittings. Rhys and Maria thoroughly enjoy seeing customers pictures from installations that they've supplied to - with glass being one of the final phases, it can be quite a challenge to see the end result!

If you would like help with any aspect of glass ironmongery, glass cut outs or you'd like us to share a picture of your finished project, please email rhys@bellsure.co.uk



WHAT HAVE WE BEEN WORKING ON THIS MONTH?

E G Silverthorn - Styletech

We supplied a range of stainless steel furniture, door closers and kick plates among other ironmongery to a commercial property - Swan House.

Alloy Fabweld - Streetsure

We installed 548 double decker cycle racks and 22 wall mounted apexes to a basement in Stratford, providing an innovative solution for their cycling provision and environmental policy.

Wide Angle Contracting - Vista

An international stock order was delivered all the way to our friends in Mauritius!

HAVE A GREAT FESTIVE SEASON!

REMEMBER OUR LAST DAY FOR WAREHOUSE DISPATCH IS FRIDAY THE 21ST OF DECEMBER

Our customer services department will close on Friday the 21st of December and re-open on Wednesday the 2nd of January - place your order within plenty of time in the run up to our end of year closure...Happy Holidays!

